

#### Effective: July 1, 2021

For all details pertaining to the Loyalty Program, go to library.mannatech.com and search "Loyalty Program". This page includes PDFs to download and share.

#### 1. What is the Loyalty Program?

Let's say, for example, you place a R1000 Monthly Subscription:



#### 2. What value do my Loyalty Points have and can I redeem them for money?

One Loyalty Point equals one Rand, however the Points are NOT redeemable for money and can only be used to order Mannatech products.

### 3. Do I pay shipping when I redeem my Loyalty Points for product?

Yes, on One Time Orders. To save on shipping, you will be given the option to ship your product with your next Monthly Subscription.

#### 4. Do I lose all my Loyalty Points if I miss a Monthly Subscription?

No. As long as you have had a Subscription for three consecutive months, you will keep any earned points from consecutive months, even if you miss a month. However, Loyalty Points do expire 1 year after the issue date.

## 5. What happens if I edit or cancel an order, but create a new one in the same month? Will it still count as one of my consecutive orders (vesting)?

As long as a Subscription is generated every month, it counts. You can edit an order as much as you like. Should you not have a Subscription generate every month once that month has closed, you will then lose any unvested Loyalty Points you've accrued and will need to start fresh with your next Monthly Subscription.

#### 6. Do all Subscriptions count toward the Loyalty Program?

Yes. Any Monthly Subscription will generate Loyalty Points, no matter the size of the order.

#### 7. How do I enroll in the Loyalty Program? How do I know if I'm already a part of it?

All Associates and Preferred Customers are automatically opted into the Loyalty Program. Just log in to mannatech.com and set up your Monthly Subscription, or call us at 011 615 0188 (ZA), or 0800 981 117 (U.S.) (after 0430pm SAST) to start earning points now!

#### 8. How do I redeem my Loyalty Points?

Loyalty Points can be redeemed by calling Customer Service. You can also redeem your Loyalty Points online at mannatech.com.



# 9. Do I have to use my vested Loyalty Points every three months, or can I save them and collect them for later?

It's up to you. You can use them after the initial three months, or you can save them for up to a year after they are redeemable, or anything in between.

#### **10. How long are Loyalty Points valid?**

Loyalty Points are valid for one year after they're fully vested, or redeemable. Any Loyalty Points not redeemed within a year of being vested would be forfeited. This is structured on a 12-month rolling cycle.

#### 11. Can I apply my Loyalty Points toward my Monthly Subscription?

No. Loyalty Points must be applied only to separate One Time Orders when redeeming them. To save on shipping, you will be given the option to ship your product with your next Monthly Subscription, or you can choose to pay shipping on a separate One Time Order.

## 12. Can I credit my Loyalty Points toward a larger product purchase and pay the difference from another method of payment?

No. The free product must be within the dollar value of the Loyalty Points. For example, if you would like to get a free product that is R500, but you only have 400 Loyalty Points, you aren't able to "pay" with your 400 Loyalty Points and then pay R100 from another method of payment. You must either pick another product that costs R400 or less, or earn more Loyalty Points to make up the difference and redeem your free product then.

#### 13. If an Associate uses Loyalty Points towards an order, does it reduce the Point Volume (PV) of the order?

No. There is no Point Volume (PV) or Commissionable Volume (CV) awarded on redemption orders. Redemption orders in the Loyalty Program involve the Associate/Preferred Customers just receiving free product.

#### **14. How will Associates and Preferred Customers be able to track how many Loyalty Points they've accrued?** Your Loyalty Points will be displayed on the first page when you log in to mannatech.com.

#### 15. What countries are participating in the Loyalty Program?

All existing Mannatech markets are participating in the Loyalty Program. There are minor differences in some regulatory related items that require slight adjustments.

Note: Amounts are in Rand. The Loyalty Programme Rules can be found at: <u>library.mannatech.com/5702</u> For distribution in South Africa only.

