



Follow that Dream / Share that Dream.
Driving You to the 2023 Incentive and Beyond!
(Canada and US only)
Earn Loyalty Points, Cash, Travel and Excursions

We want you to experience your strongest fall of recruiting and customer retention yet – so we are bringing to you an added promotional incentive that supports your business growth, leadership advancement and assists in earning the 2023 Incentive trip.

The three (3) top Winners who earned the most tickets, will earn \$1000 in CASH.

What to expect: During this promotion, we have slashed the price to join Mannatech as a New Associate. Associate enrollment fees will be \$.93. This is to commemorate the year Mannatech was established in 1993 - 30 years of an amazing partnership with you, our Rockstar's, and our biggest fans.

How long will this promotion last? October 1 – December 31, but the best part is, that we have Special Incentives you can earn within each month of the promotional period. Drawings will be done after the close of each month.

Month 1 –Excursion of Your Choice (Value: \$175 USD)

October 1 – 31, 2023

Complete the Following Tasks within the Month:

- 1. Enroll one new Associate who purchases 150+ PPV when they join.**

2. Enroll two New Preferred Customers who purchase 150+ PV.

- REWARD
- 50 Loyalty Points will be added to the Enroller's Associate Account
- You will earn one ticket to be entered into a drawing (Refer to above requirements 1 & 2).
- *For EACH additional product order placed of 150+ PPV or more for a New Preferred Customer or New Associate (over the two minimum) in any of the 3 months, including the Replacement Associates or Customers, you will earn two additional tickets to be entered into the drawing and twenty additional Loyalty Points.*
- *Mannatech will draw three tickets to win an excursion for you and one guest if you qualify for the incentive. (3 winners, plus one guest each)*
- *The top Associate enroller will earn \$500 in cash.*
- *The top Customer enroller will earn \$500 in cash.*

Month 2 – Excursion of Your Choice

November 1 – November 31, 2023

Complete the Following Task within the Month:

Sell products of 150 PPV or more, to at least 1 New Associate and 2 New Preferred Customers **AND** Maintain the Associates and/or Preferred Customers from Month 1 (or replace with one additional New Associate or 2 Preferred Customers, maintaining a total of 4 New Associates or Preferred Customers purchasing products of 150 PPV or more, for the first **2 months**)

REWARDS

- 50 Loyalty Points
- Earn two tickets to be entered into a drawing. (Refer to above requirements 1 & 2 AND Maintain the Associates and/or Preferred Customers from Month 1 (or replace with one additional New Associate or 2 Preferred Customers, maintaining a total of 4 New Associates or Preferred Customers purchasing products of 150 PPV or more, for the first **2 months**).
- *For EACH additional product order of 150+ PPV or more placed for a New Preferred Customer or New Associate (over the two minimum) in any of the 3 months including the Replacement Associates or Customers, you will earn two additional tickets to be entered into the drawing and twenty additional Loyalty Points.*
- *Mannatech will draw three tickets to win an excursion for you and one guest if you qualify for the incentive. (3 winners plus one guest each). **Value \$175 each USD***
- *The top Associate enroller will earn \$500 in cash.*
- *The top Customer enroller will earn \$500 in cash.*

December 1 – December 31, 2023

Complete the Following Task within the Month:

Sell products of 150 PPV or more, to at least 1 New Associate and 2 New Preferred Customers **AND** Maintain the Associates and/or Preferred Customers from Month 1 and Month 2 (or replace with

one additional New Associate or 2 Preferred Customers, maintaining a total of 6 New Associates or Preferred Customers purchasing products of 150 PPV or more, for the first **3 months**)

REWARDS

- 50 Loyalty Points
- Earn three tickets to be entered into a drawing (Refer to above requirements 1 & 2) **AND** Maintain the Associates and/or Preferred Customers from Month 1 and Month 2 (or replace with one additional New Associate or 2 Preferred Customers, maintaining a total of 6 New Associates or Preferred Customers purchasing products of 150 PPV or more, for the first **3 months**)
- *For EACH additional product order of 150+ PPV or more placed for a New Preferred Customer or New Associate (over the two minimum) in any of the 3 months including the Replacement Associates or Customers, you will earn two additional tickets to be entered into the drawing and twenty additional Loyalty Points.*
- *Mannatech will draw three tickets to win an excursion for you and one guest if you qualify for the incentive. (3 winners plus one guest each). **Value \$175 each USD***
- *The top Associate enroller will earn \$500 in cash.*
- *The top Customer enroller will earn \$500 in cash.*

Destination Winners only: (earned all 3 Months)

- One hundred (100) additional Loyalty Points
- (2) 15-gram Manapol canisters – A Value of \$279.00
- **The two top Winners who earned the most tickets, will earn a Weekend Getaway valued at \$1000. In case of a tie, the total volume during the incentive will break the tie. Destination winners are those who earn all 3 months.**

New product orders to new customers and new Associates will count toward the 2023 incentive and the “Follow Your Dream” promotion. More details to follow in the 2023 Incentive.

OFFICIAL RULES:

1. BY ENTERING THIS PROMOTION, PARTICIPANTS ACCEPT AND AGREE TO BE BOUND BY THESE OFFICIAL RULES. FURTHERMORE, ANY VIOLATION OF THESE RULES BY THE PARTICIPANT MAY, AT MANNATECH’S SOLE DISCRETION, RESULT IN DISQUALIFICATION. ALL DECISIONS OF MANNATECH REGARDING THIS QUALIFICATION ARE FINAL AND BINDING IN ALL RESPECTS.
2. All commissions, bonuses, and earnings are earned through the sale of Mannatech products. The examples set forth in this Qualification are for illustration purposes only.
3. Only Associates in Good Standing during the Qualification Period are eligible to earn the Incentive.
4. Qualification will not be considered from the result of an existing Associate sponsor transfer, override, or country transfer.
5. Prior to the official notification of qualification to Participants, all qualification information provided by Mannatech is unofficial and subject to change and verification by Mannatech. If the Participant falls below the Qualification Criteria, the Incentive Package will not be awarded.
6. Mannatech assumes no responsibility for notifying Participants of any returns or cancellations within

their organization that affect the outcome of this.

7. We recommend (but do not require) that Participants keep track of their progress. Inquiries to research an account must be in writing and received by Mannatech's incentive department for review @ incentives@mannatech.com
8. All final rules and rule interpretations are solely at Mannatech's discretion.
9. Prizes are not transferable and may not be given away or sold. Only the names on the account are eligible to redeem the prize. In addition, if the Contest Qualifier chooses not to accept the prize, **no cash will be awarded**, and the trip will be forfeited.
10. All new Associate accounts used to earn the trip must have a unique SSN, SIN and EIN and the Associate must be new to Mannatech.
11. Mannatech, in its sole discretion, reserves the right to substitute prizes of equal or greater value.
12. Contest Qualifiers will be notified after the incentive ends. .
13. Participants with excessive returns of products in their organization may be disqualified from the Qualification. In addition, if there are any excessive returns in the 12 months following, Mannatech has the right not to accept the returns, and/or the Associate agrees to reimburse Mannatech for the cost of their prize. Mannatech reserves the right, in its sole discretion, to determine what constitutes excessive returns.
14. Participants **must be 18 years of age or older at the start of the qualification period** to participate. If the Participant is under the age of 18 years, a parent or legal guardian must also be named on the account. Online verification of age will be **REQUIRED** prior to the completion of the registration. If it is found that the Contest Qualifier was not at least 18 years of age at the start of the Qualification Period, the Incentive Package WILL BE forfeited and may not be transferred to a legal guardian or parent.
15. Participants must be a resident of the United States or Canada to participate and must be able to show proof, excluding residents of Quebec.
16. All applicable taxes are the responsibility of the Contest Qualifier. The value of the package is included in the Associate's 1099 and T4A.
17. By entering, Participants consent to the use of their name and likeness for publicity and qualification purposes by Mannatech without additional compensation, unless prohibited by law.
18. Participants' New Associates will be audited throughout the Qualification Period and will require a valid SSN, SIN or EIN to qualify.
19. **Any indication of manipulation regarding qualification criteria will disqualify any Participant attempting to benefit from the action.** This includes sponsoring manipulation, adding members and or accounts of people that do not exist, and buying in volume for qualification purposes may be subject to legal and compliance review. Mannatech, at its sole discretion, may disqualify any Participant from participating in the Qualification, refuse to reward prizes, and require the return of prizes. If Participant engages in any conduct Mannatech deems improper, unfair, or otherwise adverse to the operation of the contest or detrimental to other entrants. Such improper conduct includes but is not limited to, falsifying personal information before, during, or after the Qualification Period and may be subject to legal and compliance review.
20. If a Contest Qualifier voluntarily or involuntarily terminates his or her distributorship under the terms of the Associate Agreement before the prize is awarded, he or she will forfeit the prize and may be subject to legal and compliance review.
21. A cancellation will be treated as final and will not be reinstated.
22. Participants must refer to the Mannatech Compensation Plan in the Participants' market for more details.

23. Mannatech reserves the right to cancel or modify this contest as determined by Mannatech at its sole discretion.
24. No purchase necessary.

DEFINITIONS:

1. **Month Winner** is an Associate who achieves at least **1 month and** earned at least one ticket.
2. **Destination Winner** is an Associate who has achieved all **3 months**.
3. **Associate in Good Standing** - one who has (1) renewed his or her position as required by the Company within the qualification period whichever or within one year as required and (2) has not received a final compliance sanction precluding the Associate from participating in events and/ or receiving recognition. A "Compliance Sanction" is considered final when (1) a ruling by the Compliance Committee is not appealed or (2) when an appealed compliance matter is decided by the Appeal Panel.
4. **Associate** - Any independent distributor who is eligible to participate in the Career and Compensation Plan and is governed by the Associate Policies and Procedures, Career and Compensation Plan, and Associate Terms and Conditions as part of his or her agreement with Mannatech.
5. **Associate Status** - There are two types of Associates:
 - a. **Active**—any Associate who meets the minimum requirement for their rank within the qualification period.
 - Inactive**—an Associate who has not met the minimum leadership rank requirements for six (6) consecutive months.
6. **Enroller** - The Associate who is listed on the Associate Application and Agreement as the Enroller. The Enroller and the Sponsor may be the same person, or the Enroller may place the new Associate under a different Sponsor in their organization.
7. **Leader** - Any Associate who has obtained the Leadership Rank of Executive or above.
8. **Leadership Rank** - Any Associate-recognized title or the highest title they have achieved. An Associate's leadership title may vary from month to month due to leadership qualification requirements.
9. **Point Volume (PV)** - Points assigned to every product for the purpose of bonus qualifications.
10. **Personal Point Volume (PPV)** The volume earned on personal and customer purchases/ sales needed to qualify for commissions during the qualification period.