



COMPENSATION PLAN

GOALS

Incentivize proper behaviors to create a long-term, profitable and sustainable business.



Be a
product
of the
product



Servicing/
retaining
customers



Sell
product



Expand
your
Associate
team



Create
volume
and sales



Develop
leaders



Retention

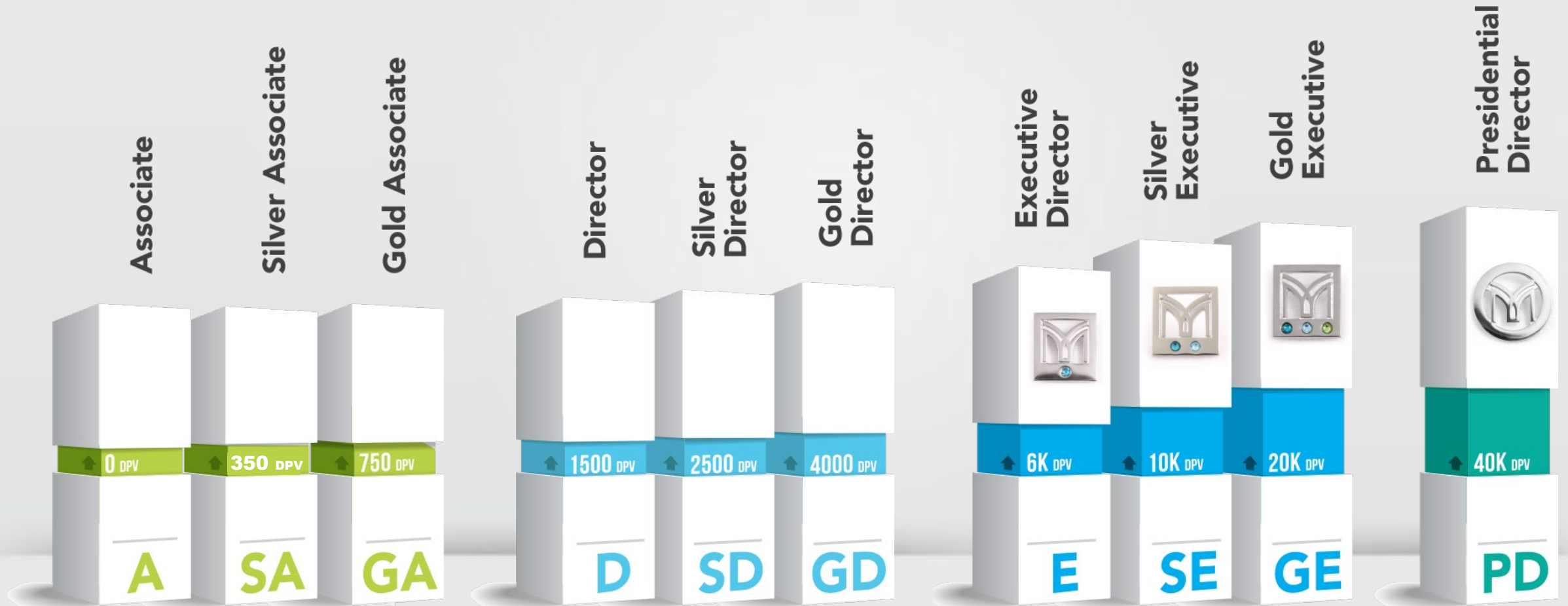


SM

MANNATECH®

LEADERSHIP PATH

PATHWAY TO PRESIDENTIAL



PATHWAY TO CROWN





6 WAYS TO EARN INCOME

BONUS 1a

Power Seller: Earn 5-15% on CV of all Personal Volume and Customer Volume - PPV.

Power Seller Bonus*	Tiered Customer Commissions Based on Customer Volume
Tier 1: 150–499 PPV	5% Power Seller Bonus
Tier 2: 500–999 PPV	7.5% Power Seller Bonus
Tier 3: 1,000–1,999 PPV	10% Power Seller Bonus
Tier 4: 2,000 or more PPV	15% Power Seller Bonus

*Includes your personal purchase(s) plus your Customer Volume.

BONUS 1b

A.Q. Bonuses: Earn up to an additional \$525.00 NZD/SGD for encouraging Customers to be on Auto Order.

	Count of AQ Customers (minimum 100 PV each)	\$ Per Month
AQ Personal	5 AQ Customers	\$105 NZD/SGD / month
AQ Team ** AQT pays until end June 2019	<ol style="list-style-type: none">1. You must be AQ Personal qualified.2. Enroll 2 Associates who achieve AQ Personal requirements.	\$420 NZD/SGD / month

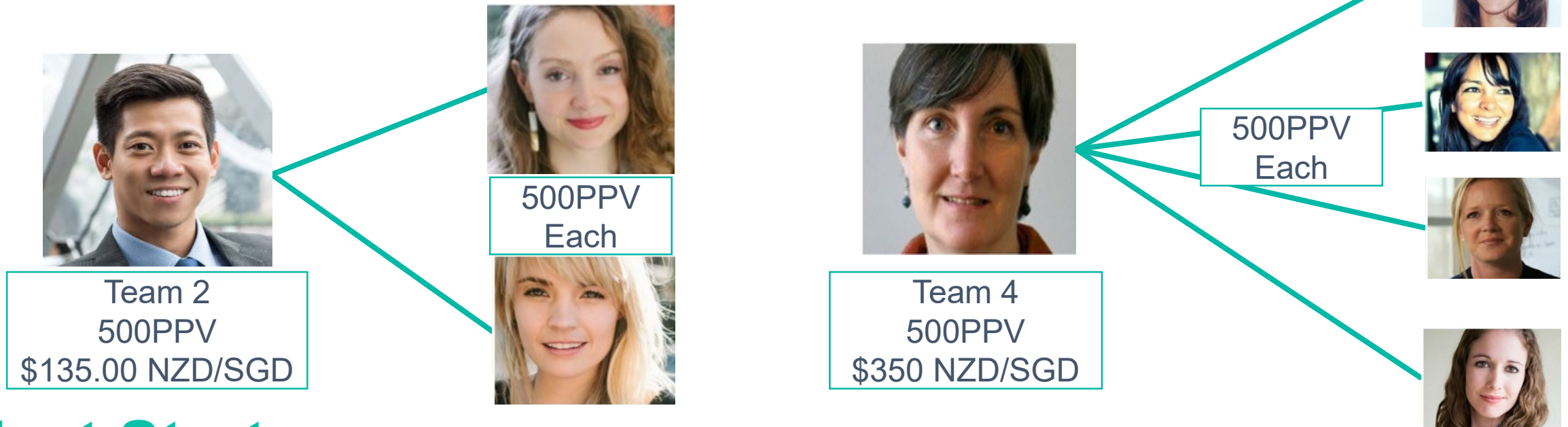
AQ = Customer with an Auto Order of 100 or more Point Volume
AQT ** Only up until end June 2019

BONUS 1c

Business Development Bonus: Team 2 and Team 4

Personally enroll 2 Associates that each create 500PPV Qualified Business Units (T2)

Personally enroll 4 Associates that each create 500PPV Qualified Business Units (T4)



Fast Start : Create T2 or T4, in your first calendar month, and earn a One Time matching Fast Start Payout.

BONUS 2

First Order Bonus

Enroller earns 15% on FIRST product purchase of new Associates and Preferred Customers.



PAY TO
ENROLLER

15%



First Order will be assigned a commissionable volume of 50%
All future orders will have full CV

BONUS 3

Mentor Bonus

Earn **\$45-\$135 NZD/SGD** each month as Enroller of Leader (GA-ED)

	Monthly Bonus
Gold Associate – 750 DPV	\$45 NZD/SGD
Director – 1,500 DPV	\$55 NZD/SGD
Silver Director – 2,500 DPV	\$65 NZD/SGD
Gold Director – 4,000 DPV	\$105 NZD/SGD
Executive Director (and above) – 6,000 DPV	\$135 NZD/SGD

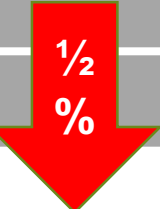
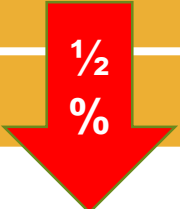
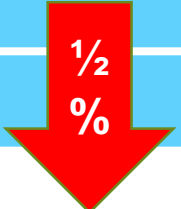
Mentor Bonus pays a monthly commission to the ENROLLER of equal or higher rank. If the ENROLLER has a lower rank, their bonus is limited to the corresponding title bonus of their rank. USD Shown.

BONUS 4

Uni-Level/Infinity Bonus

- Pays on all product sales in a Leader's organization up to seven levels of depth.
- Higher Rank = deeper pay and higher % earned.
- 150 PPV Compression is applied.

	SA 350	GA 750	D 1.5K	SD 2.5K	GD 4K	E 6K	SE 10K	GE 20K	PD 40K	BPD 80K	SPD and above
Level 1	3%	4%	5%	6%	7%	8%	8%	8%	8%	8%	8%
Level 2		2%	3%	4%	6%	8%	8%	8%	8%	8%	8%
Level 3			2%	4%	6%	8%	8%	8%	8%	8%	8%
Level 4				3%	4%	6%	6%	6%	6%	6%	6%
Level 5						5%	5%	6%	6%	6%	6%
Level 6							4%	4%	5%	5%	5%
Level 7									4%	4%	4%
INFINITY BONUS									1/2 %	1/2 %	1/2 %



Side Volume Infinity Bonus

BONUS 5

Leader Check Match

Earn up to 20% of downline Leader's Uni-Level and Infinity Bonus each month.
Pays up to 6 Generations of leaders.



BONUS 5

Leader Check Match

You earn check match on ALL Executive Directors (6K) and above.

	SE 10K	GE 20K	PD 40K	BPD 80K	SPD 160K	GPD 240K	PPD 320K	1*PPD 640K	2*PPD 1.25M	3*PPD 2.5M	4*PPD 5M	CP 10M
Cap per Downline leader	\$330	\$660	\$990	\$1,375	\$2,050	\$2,750	\$3,450	\$4,200	\$4,850	\$5,500	\$6,875	\$13,750
Gen 1	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
Gen 2		20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%
Gen 3			10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
Gen 4				10%	10%	10%	10%	10%	10%	10%	10%	10%
Gen 5					2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Gen 6						2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%

A generation is defined as SE (10K) and above. Figures in \$NZD/SGD.

BONUS 5

The earnings from Uni-level, Infinity Bonus and **Leader Check Match** in any one leg are capped. Leaders cannot earn more than the Leader Leg Cap amount for their Leader rank per leg. There is no cap applied to their Power Seller Bonus, AQ Bonuses, Mentor Bonus, First Order Bonus or Global Pool Bonus earnings.

Levels		D	SD	GD	ED	SED	GED	PD	BPD
Leg Cap	SG	\$275	\$550	\$1,000	\$1,400	\$2,100	\$3,500	\$7,000	\$11,100
	NZ	\$275	\$575	\$1,050	\$1,400	\$2,100	\$3,500	\$7,000	\$11,250

Levels		SPD	GPD	PPD	1*PPD	2*PPD	3*PPD	4*PPD	CP
Leg Cap	SG	\$16,650	\$25,000	\$34,750	\$41,750	\$55,500	\$69,500	\$138,750	NO CAP
	NZ	\$17,000	\$25,250	\$35,250	\$42,250	\$56,250	\$70,500	\$141,000	

BONUS 6

Global Pool Bonus

Pays on all qualified and active BPDs and above.



Leadership Rank	Shares
Bronze PD	0.5
Silver PD	1
Gold PD	1.5
Platinum PD	2
1* Platinum	2.5
2* Platinum	3
3* Platinum	3.5
4* Platinum	4
Crown Platinum Ambassador	5

* Must maintain leadership rank for three consecutive months.

INCOME DISCLAIMER

The income opportunity information on this call represents only one way to earn income through the Mannatech business opportunity. All commissions, bonuses, and incentive awards are earned through the sale of Mannatech products. Actual earnings depend on your individual efforts and skill, the customer base available to you and the time devoted to your business. These factors differ from Associate to Associate. For more information on the business opportunity, please contact the person that referred you to this call or visit www.mannatech.com to review Mannatech's Career and Compensation Plan and its income disclosure statement.

Building a business takes time and a lot of hard work. All commissions and bonuses are earned through the sale of Mannatech products. Mannatech does not guarantee the amount of income or incentive rewards, if any, that an Associate participating in the Mannatech business will generate. As with any business, each Associate's business results may vary and will be based on, among other factors, the Associate's effort and skill, the customer base available to him or her, and the time devoted to the business.